MLS Area BL

Residential Statistics

| 1 | Independence Title | |
|---|------------------------|--|
| | il idopolido los tilis | |

December 2021

| Lictings | | This Month | | Year-to-Date | | | |
|---------------------|-------------|-------------|--------|---------------|--------------|---------|--|
| Listings | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 10 | 11 | -9.1% | 161 | 103 | +56.3% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 10 | 11 | -9.1% | 161 | 103 | +56.3% | |
| New Homes Only | | | | 17 | 13 | +30.8% | |
| Resale Only | 10 | 11 | -9.1% | 144 | 90 | +60.0% | |
| Sales Volume | \$6,956,713 | \$9,934,000 | -30.0% | \$105,997,594 | \$52,931,081 | +100.3% | |
| New Listings | 15 | 14 | +7.1% | 216 | 145 | +49.0% | |
| Pending | | | | | | | |
| Withdrawn | 2 | | | 7 | 6 | +16.7% | |
| Expired | 2 | | | 7 | 6 | +16.7% | |
| Months of Inventory | 3.3 | 2.8 | -24.2% | N/A | N/A | | |

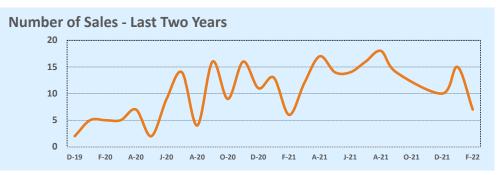
| Average | ٦ | This Month | | Year-to-Date | | | |
|----------------------|-----------------|------------|--------|--------------|-----------|--------|--|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$694,980 | \$926,445 | -25.0% | \$664,316 | \$538,000 | +23.5% | |
| List Price/SqFt | \$405 | \$299 | +35.2% | \$298 | \$236 | +26.1% | |
| Sold Price | \$695,671 | \$903,091 | -23.0% | \$658,370 | \$513,894 | +28.1% | |
| Sold Price/SqFt | \$409 | \$291 | +40.9% | \$296 | \$226 | +31.0% | |
| Sold Price / Orig LP | 103.3% | 97.7% | +5.8% | 99.2% | 95.6% | +3.8% | |
| Days on Market | ys on Market 43 | | -59.7% | 41 | 77 | -47.3% | |

| Modion | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Median | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$502,000 | \$695,000 | -27.8% | \$495,000 | \$399,000 | +24.1% | |
| List Price/SqFt | \$327 | \$267 | +22.2% | \$254 | \$199 | +28.0% | |
| Sold Price | \$529,350 | \$699,000 | -24.3% | \$494,500 | \$385,000 | +28.4% | |
| Sold Price/SqFt | \$321 | \$269 | +19.5% | \$254 | \$190 | +33.9% | |
| Sold Price / Orig LP | 100.0% | 97.7% | +2.4% | 99.9% | 96.8% | +3.2% | |
| Days on Market | 9 | 45 | -81.1% | 15 | 44 | -65.9% | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 20.0 | | | | | | | | | | | | | | |
| 15.0 | | | | | | | | | | | | | | |
| 10.0 | | | | | | | | | | | | | | |
| 5.0 | | | H | | | | | | | | | | | |
| 0.0 | D-19 | F-20 | A-20 | J-20 | A-20 | 0-20 | D-20 | F-21 | A-21 | J-21 | A-21 | 0-21 | D-21 | F-22 |

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|---|-----|------------|-----|--------------|-------|-----|--|--|--|--|
| Price Range | | This Month | | Year-to-Date | | | | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | | | |
| \$149,999 or under | | | | 2 | 4 | 20 | | | | |
| \$150,000- \$199,999 | | | | 10 | 12 | 108 | | | | |
| \$200,000- \$249,999 | 1 | | | 10 | 6 | 66 | | | | |
| \$250,000- \$299,999 | | 1 | 6 | 23 | 12 | 22 | | | | |
| \$300,000- \$349,999 | | | | 21 | 17 | 33 | | | | |
| \$350,000- \$399,999 | 1 | | | 18 | 8 | 51 | | | | |
| \$400,000- \$449,999 | | 1 | 4 | 5 | 9 | 31 | | | | |
| \$450,000- \$499,999 | 4 | 2 | 6 | 15 | 16 | 30 | | | | |
| \$500,000- \$549,999 | 1 | 2 | 8 | 11 | 8 | 49 | | | | |
| \$550,000- \$599,999 | 1 | | | 11 | 5 | 18 | | | | |
| \$600,000- \$699,999 | 2 | 1 | 22 | 23 | 13 | 15 | | | | |
| \$700,000- \$799,999 | | | | 7 | 8 | 27 | | | | |
| \$800,000- \$899,999 | | 1 | 118 | 15 | 12 | 54 | | | | |
| \$900,000- \$999,999 | | | | 6 | 8 | 33 | | | | |
| \$1M - \$1.99M | 4 | 2 | 128 | 34 | 20 | 41 | | | | |
| \$2M - \$2.99M | 1 | | | 3 | 1 | 8 | | | | |
| \$3M+ | | | | 2 | 2 | 71 | | | | |
| Totals | 15 | 10 | 43 | 216 | 161 | 41 | | | | |





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